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P.E.S. College of Engineering, Mandya - 571 401

(An Autonomous Institution affiliated to VTU, Belgaum)
Seventh Semester, B.E. - Mechanical Engineering
Semester End Examination; Dec - 2016/Jan - 2017
Management and Entrepreneurship

Time: 3 hrs Max. Marks: 100

Note: Answer *FIVE* full questions, selecting *ONE* full question from each unit. UNIT - I 1 a. List and explain functional areas of management. 10 b. Explain early management approaches. 10 2 a. Explain steps in planning and planning premises. 10 b. State and explain the steps in decision making. 10 **UNIT-II** 3 a. List and explain principles of organization. 10 b. List different types of organization and explain any two with merits and demerits. 10 4 a. Explain different leadership styles. 10 b. Explain Maslow's hierarchy of needs. 6 c. List different principles of committees. 4 **UNIT - III** 5 a. Explain different stages in entrepreneurial process. 10 b. Explain different function of an entrepreneur. 10 6 a. Explain the role of entrepreneur in economic development of a country. 8 b. List different barriers of Entrepreneurship. 4 c. Discuss different qualities of an entrepreneur. 8 **UNIT - IV** 7 a. What are the various steps involved in starting SSI's? 8 b. Explain need and rationale of SSI's. 8 c. List different characteristics of SSI. 4 8 a. Explain different government policy towards SSI. 10 b. Explain GATT and WTO. 10 UNIT - V 9 a. Explain Project formulation. 10 b. Explain different methods of appraisal. 10 10a. Explain Market feasibility study and Technical feasibility study. 10

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b. Explain various techniques used for network analysis.