



P.E.S. College of Engineering, Mandya - 571 401
 (An Autonomous Institution affiliated to VTU, Belagavi)
Fifth Semester, B.E. - Industrial and Production Engineering
Semester End Examination; Feb. - 2021
Basic Managerial Skills (Technical Skills - I)

Time: 2 hr.

Max. Marks: 50

Course Outcomes

The Students will be able to:

CO1: Apply the leadership skills.

CO2: Interpret the changes in the system.

CO3: Show the Decision making quality.

CO4: Devise the motivation required for the employees.

CO5: Identify the conflict and compile the cooperation.

Note: All questions are compulsory and each question carries TWO marks.

Q. No.	Questions	BLs	COs	POs
1.	Acronym, MICE means Model, Inspire, Challenge and _____. a) Employee b) Engage c) Empathy d) Empower	L1	CO1	
2.	Leader should think in terms of _____, not in terms of activities. a) Results b) Discipline c) Money d) Prestige	L1	CO1	
3.	Warren Bennis quoted, The manager accepts the _____; the leader challenges it. a) Challenge b) Decision c) Change d) Status quo	L1	CO1	
4.	Social loafing is _____ of the team. a) Strength b) Difficulty c) Opportunity d) None of the above	L1	CO1	
5.	First, Good supervisors should know _____. a) Enemies b) Friends c) Themselves d) None of the above	L1	CO1	
6.	Global Trends in our changing world are: _____. a) Economic power is shifting b) Changing labor Landscape c) Changing geopolitical and security landscape d) All the above are correct	L2	CO2	
7.	When the change affects our interpersonal and job relations, it tends to be _____. a) Welcomed b) Praised c) Resisted d) None of the above	L1	CO2	
8.	Individual resistance factors to change are: _____. a) Security and Habit b) Structural inertia c) Group inertia d) All the above are	L1	CO2	
9.	According to Narayana R Murthy, a hall mark of any successful corporation is _____. a) Money b) Prestige c) Innovation d) Market share	L1	CO2	
10.	Helps to creativity are: _____. a) Closed mind b) Reluctance to risk c) Both a & b are correct d) Curiosity and Sense of humour	L1	CO2	
11.	W.J.Reddin told, If you really want to develop managers for the future, teach them to write _____, read military history and study weather maps. a) Poetry b) Essay c) Skit d) Book	L1	CO3	

12. “You share the problem with your subordinate as group” in the _____ way of making a decision. L2 CO3
 a) Autocratic b) Joint decision
 c) Both a & b are correct d) All the above are not correct
13. The acceptance rule says “If it is essential that a decision be accepted by subordinates before it is implemented” then decision maker is advised against using styles: L2 CO3
 a) I & II b) III & IV c) III & V d) IV & V
14. Brain storming is problem _____ technique. L1 CO3
 a) Creating b) Solving c) Avoiding d) None of the above
15. In group decision making “Urge each member to be a _____ evaluator of data, inferences and conclusions. L1 CO3
 a) Silent b) Generous c) Soft d) Critical
16. According to John gardener “Man is a _____ seeker of meaning. L1 CO4
 a) Sharp b) Stubborn
 c) Both a & b are correct d) None of the above
17. Motivational menu consists of: L2 CO4
 a) Goal setting is the key to motivation b) The key is reinforcement
 c) Equity is the chief factor d) All the above are correct
18. David Sirota told, “If employees feel unvalued, viewed as costs rather than assets, _____ falls”. L1 CO4
 a) Expenses b) Assets c) Profit d) Morale
19. In the changing nature of work, there was Job-based-pay, now ____-based pay. L1 CO4
 a) Situation b) Owner c) Person d) Environmental
20. The fullest form of participation of worker in management is: _____. L2 CO4
 a) Degree I b) Degree II c) Degree III d) None of the above
21. A rumour is a widely spread _____ without authority for its truth. L1 CO5
 a) Opinion b) Argument c) truth d) None of the above
22. The following are ways of reducing misunderstanding and conflict: _____. L2 CO5
 a) Don’t be surprised at disagreement or conflict
 b) Be slow to cry ‘Personality conflict’
 c) Beware of the Self-fulfilling prophecy
 d) All of the above
23. R.Fisher and W.Cry of the Harvard negotiations project developed an approach which says, “Negotiating not from positions, but on _____”. L1 CO5
 a) Demerits b) Hierarchy c) Merits d) Status
24. Negotiation is two-way street and a good agreement is one where both sides _____. L1 CO5
 a) Lost b) Gain c) Fight d) Forget
25. While negotiating with management, always negotiate from _____. L1 CO5
 a) Weakness b) Source c) Strength d) None of the above