

--	--	--	--	--	--	--	--	--	--



P.E.S. College of Engineering, Mandya - 571 401

(An Autonomous Institution affiliated to VTU, Belagavi)

Third Semester, Master of Business Administration (MBA)

Semester End Examination; Dec. - 2019

Team Development and Leadership

Time: 3 hrs

Max. Marks: 100

Note: Answer all FOUR full questions from PART-A and PART-B (Case Study) is compulsory.

PART - A

- 1 a. Explain the importance of team work. 10
 b. Write a note on the steps involved in team building. 10

OR

- 2 a. Explain the factors affecting the effectiveness of teams. 10
 b. Write a note on limitations of team work. 10
 3 a. Write a note on sensitivity training. 10
 b. Explain the contributions and limitations of sensitivity training. 10

OR

- 4 a. Explain how management styles have an impact on organizational culture. 10
 b. Write a note on factors affecting Group cohesiveness. 10
 5 a. Explain the pre-requisites of successful negotiations in teams. 10
 b. Write a note on any two techniques of conflict resolution. 10

OR

- 6 a. Write a note on Neuro-Linguistic programming. How does it help team building? 10
 b. Explain different techniques of motivating the team. 10
 7 a. Describe Hofstede model. 10
 b. Write a note on challenges involved in cross-cultural leadership. 10

OR

8. Write short notes on: 5
 a) Diversity at workplace 5
 b) Gender based leadership 5
 c) Transformational leader 5
 d) Team building in the global scenario 5

PART-B (Case study – Compulsory)

9. Raman, Radha, Avinash and Ramesh are the members of a team in a company Vaishnavi business solutions. The company is offering various services like business decisions, consultancy services, software solutions and such others. The team leader of this team Mr. Vasanth was guiding the team well. The team was showing good progress under his leadership. Recently Mr. Vasanth resigned his job and went abroad for better prospects. The company has given additional targets to this team because of it's performance. Now the company is in a dilemma to select the team leader. Ramesh is his late 50's and due for retirement shortly. Radha and Avinash are engaged and getting married. Raman is not out spoken. The company superiors are of the opinion that Radha is best suited for the position as she is more effective.

Questions:

- a) Who can a team leader in your opinion? Attribute reasons. 5
- b) If Radha becomes the team leader what are the challenges to be faced by her? 5
- c) Suggest some measures to be taken by Radha to lead the team? 5
- d) Bring out the various concepts involved in the case-study and provide a title to the case-study. 5

* * *