



P.E.S. College of Engineering, Mandya - 571 401

(An Autonomous Institution affiliated to VTU, Belagavi)

Fourth Semester, Master of Business Administration (MBA)

Semester End Examination; July / Aug. - 2022

Personal Growth and Inter-Personal Effectiveness

Time: 3 hrs

Max. Marks: 100

Course Outcomes

The Students will be able to:

CO1: The Students will be able to demonstrate understanding of Concepts in personal growth for better self-actualization in profession as well as personal front.

CO2: The Students will develop insights into one's own personality attitudes, beliefs, values and their impact on individual behavior and to achieve organizational goals.

CO3: To enable students to enhance their personality formation, avoid inter conflicts; know life positions there are in to take decisions for themselves and organizational growth too.

CO4: To acquaint students with the aspects of emotional intelligence, conflicts, managing time, self-analysis and transactional analysis and seven habits for successful people to address growing complexities of business.

Note: Answer all **FOUR** full questions from **PART - A** and **PART - B** (Case Study) is compulsory.

Q. No.	Questions	Marks	BLs	COs	POs
PART - A					
1 a.	What do you mean by Personal Growth? Explain the scope of Personal Growth.	10	L1	CO1	PO2
b.	Explain the types of Impression Management.	10	L4	CO1	PO3
OR					
2 a.	What is Job Satisfaction? Explain the factors that contribute to employee's job satisfaction.	10	L1	CO1	PO1
b.	Write your path way in developing a self-improvement plan for yourself.	10	L4	CO1	PO4
3 a.	Explain Carl Jung's theory of Personality.	10	L1	CO2	PO1
b.	Differentiate between Androgy and Pedagogy.	10	L1	CO2	PO1
OR					
4 a.	What is MBTI? Explain 16 types of personality used in MBTI tool.	10	L1	CO2	PO2
b.	Describe adult learning process.	10	L2	CO2	PO1
5 a.	Explain Johari window with suitable examples.	10	L1	CO3	PO1
b.	What are Conflicts? Explain various sources of conflict.	10	L5	CO3	PO5
OR					
6 a.	Write a note on FIRO-B.	10	L1	CO3	PO1
b.	Discuss on how to nurturing of relationship in an organization?	10	L6	CO4	PO3
7 a.	Explain different types of Translational and its implications.	10	L6	CO4	PO1
b.	Discuss on 7 habits of highly effective peoples.	10	L2	CO5	PO2
OR					
8 a.	Explain with a neat diagram various life position.	10	L3	CO4	PO2
b.	Define EI. Discuss how to manage emotions at work place.	10	L6	CO5	PO3

PART - B (Case Study) Compulsory

9. You are given ten occupational choices. For each occupation, identify the personality types of using Myers Briggs Type Indicator (MBTI).

Substantiate your answers.

i) Designers

ii) Actors

iii) Computer Science support Staff

iv) Reporters

20 L2 CO1 PO2

v) Aeronautical Engineers

vi) University Teachers

vii) Wireless

viii) Doctors

ix) Detectives

x) Editors

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